

DMC Systems Group Software Inquiry Evaluation (this is an independent research document)

Criteria

Ajera™ (Axium)

Clearview™

BillQuick™ (BQE)

Vision™ (Deltek)

Criteria	Ajera™ (Axium)	Clearview™	BillQuick™ (BQE)	Vision™ (Deltek)
Industry Focus	Architecture & Engineering	Architecture & Engineering	Architecture & Engineering and other project services	Architecture & Engineering, other Project Services, CRM and some Inventory -based
Top Features	Simple one stop “project central” No batch posting/ real time Simple one stop project progress report Simple pre-designed graphs	Fully web-based Choice to batch post or not Simple report/ layout designs Deltek SEMA4 look/feel	Integrates with QBooks (two-way integration with rules) No batch posting	Upgrade utilities for Sema4, Advantage & Wind2 FMS Outlook links for CRM + other integration CRM + integrated accounting Integrated domain security
What Module Is Lacking?	Purchase, Order and Inventory	Purchase, Inventory and Payroll	Must have general ledger software such as QuickBooks/ MYOB/ Peachtree	Bank reconciliation deficit, online download bank credit cards
Length Of Implementation	Up to one month - two	Up to one month - two	Up to a month	2-3 months plus - geared to large firms with exclusion for non-AEC
Technical Requirements	SQL/ MSDE server required	SQL/ MSDE domain server required	Server for web components	1-3 servers - tier deployment SQL/ MSDE
Ease To Install	YES - Some help	YES - some help	YES - Sync with general ledger/AP/ AR; rules have learning curves	NO - help highly recommended
Transfer Database	No built in tools - must provide migrated data	Migration tools more expensive than leading competitors	Tools for Wind2 + time slips / import-export	Semi-push button for like-kind products Need post migrate clean-up action
Configuration Comments	Simple report interface Simple toggle + choose feature layout invoices Project setup comprehensive simple Dynamic real-time budget updates	Simple report writer Multiple pre-designed invoice layouts included	Simple reporting Simple maintenance find/ replace Real time budget updates Handles overhead rate in employee setup	Actuate report writer - difficult to operate Layered labeling, security and feature choice screens Outlook sync with extensive rules
User Friendly/ Ease Of Use/ Training Needs	Single project, billing, budget setup screens Small software company, hands on attention Assigned consultant Welcome packet Easy interface	Simple: similar to Sema4 Small software company Assigned consultant Interface ok	Simple Small 3rd party software company Consultant Extra Interface ok	Security and sophisticated features such as dashboard; a bit complex labeling; coding and tables layered Consultant extra Deltek is a large company with many levels to reach support Interface once configured is good
Web Based/ Mobile	No - need terminal services/ Citrix, no mobile devices	Fully web-based and mobile, applications not requiring extensive infrastructure	Need web module add-on and infrastructure to support	Fully web-based, however, need module for mobile devices and infrastructure expensive
Customer Service/ Support	One-on-one training Web-based training Telephone support Assigned consultant with implementation Green company: download materials	New software company Local dealer servicing/ support	One-on-One training Web-based Some consulting built in with software	One-on-one training Web-based training Web support portal, document download Telephone support Consulting extra with software
Overall Price Per Licenses	\$, \$\$\$ - \$\$, \$\$\$	\$, \$\$\$- \$\$, \$\$\$	\$, \$\$\$ - \$\$, \$\$\$	\$\$, \$\$\$ - \$\$\$, \$\$\$